

<p>The Need</p> <p>●</p>	<ul style="list-style-type: none"> ○ What do you need in your business? ○ How much do you need? ○ Over what time? ○ Who are you working with? ○ What difference will it make for your community?
<p>Finding grants</p> <p>●</p>	<ul style="list-style-type: none"> ○ Government; <ul style="list-style-type: none"> ○ Federal level (eg. www.grants.gov.au) ○ State (eg. www.vic.gov.au/grants) ○ Council (eg. www.maribyrnong.vic.gov.au/Business/Support-for-existing-business) ○ Social Enterprise and Corporates; <ul style="list-style-type: none"> ○ Foundations, Philanthropic groups, Donors ○ Big business ○ International
<p>Talk and review</p> <p>●</p>	<ul style="list-style-type: none"> ○ Speak to the funding bodies ○ Speak to people who have applied before ○ Are there potential partners, stakeholders that will make this a stronger application? ○ Is your need a good fit? ○ Is it worth the dollars for the time take to write? ○ Can your suppliers help write?
<p>Research and Plan</p> <p>●</p>	<ul style="list-style-type: none"> ○ What, who and when is required to fill out the form? ○ What data do you have support? <ul style="list-style-type: none"> ○ About your business, type of clients... ○ Don't have it? Do a survey... ○ Set a deadline to complete a few days before the deadline – don't leave submission till the last day ○ Set up a document with your applications answers, makes it easier review – back up for when online portal is tricky ○ Read past successful applications – get a taste for what makes a good one
<p>Resources</p> <p>●</p>	<ul style="list-style-type: none"> ○ Record data on your business ○ ABS census www.abs.gov.au/census ○ Local area info https://home.id.com.au/demographic-resources/ ○ Your local council
<p>Application considerations</p> <p>●</p>	<ul style="list-style-type: none"> ○ Are you eligible? ○ Have you got letters of support from stakeholders? ○ Do you have quotes to back up the costs? ○ Do you have insurance? ○ Do you answer their questions (respond to the merit criteria)? ○ Are the dollars, deliverables and timeframes reasonable? ○ If there is any risk, that you have adequately addressed it? ○ Get your application reviewed by another person

Success ○	<ul style="list-style-type: none"> ○ Review the agreement ○ Publicise – check with the funder <ul style="list-style-type: none"> ○ your win ○ key milestones ○ project is finished ○ Meet the milestones & reporting requirements ○ Finalise & fully acquit ○ Document the success 	Fail ○	<ul style="list-style-type: none"> ○ Get feedback ○ Look to see what projects were successful ○ Review to see if there is other funding available ○ Improve on the responses ○ Reapply for grants ○ Reuse and recycle elsewhere
Reuse ○	<p>The same information can be tweaked and reused in;</p> <ul style="list-style-type: none"> ○ new grant applications ○ marketing material like website, brochures, social media ○ Business strategy and plans ○ Annual reports 		
Recycle ○	<p>Key elements common to grant applications that can be updated and recycled;</p> <ul style="list-style-type: none"> ○ General info ○ Capability of the club ○ Past successes the club ○ Key data (just update over time) 		

For more grant resources contact the Grant Services team at Inner West Community Foundation: helpdesk@iwcf.com.au

About Inner West Community Foundation

Makes community ideas sustainable. It develops broad community programs and social enterprises and key purpose to help connect, support and sustain the communities of Melbourne’s Inner West. Known for powering social enterprises and programs; The Westsider Newspaper, the Inner West Community Bike Hub, Community Pitch and MAD (Make A Difference) Youth. IWCF is aligned to Inner West Community Enterprises Ltd a single purpose company who owns the franchise of the local Bendigo Community Bank.